



• CONSULTING •

Corporate Presentation

Mantu today

**Leveraging synergies to transform industries
and shape the future of consulting.**

€1B
turnover*

11,500
people*

110+
nationalities

60+
countries

5
continents

*2024 Forecast

ABOUT MANTU

Mantu is an independent international consulting player, founded in 2007. Bringing together expert and complementary brands, Mantu stands for the breadth of its spectrum, responding to all business transformation challenges. A wide range of skills, all serving a single mission: connecting and powering companies with leading teams and technology to succeed faster and sustainably.

OUR PRACTICES

LEADERSHIP &
ADVISORY

TECHNOLOGY

DIGITAL
MARKETING &
EXPERIENCE

TOTAL
TALENT
MANAGEMENT

OUR BRANDS



ARNEO



Novelab.



røvibe



Who we are

Amaris Consulting is an independent technology consulting firm providing guidance and solutions to businesses.

We create the solutions our clients need by putting the people with the right skills in the room. We care about finding and delivering the right solution for them.

With more than 1000 clients across the globe, we have been rolling out solutions in major projects for over a decade. Our experts engage across all sectors ranging from financial services and transportation, to healthcare and technology.

We earn the trust of our clients because their success is our business.



2007

Creation Date



110+

Nationalities



7600

People*



1,000+

Clients
worldwide



60+

Countries
presence

* 2024 Forecast



Our Purpose

At Amaris Consulting, we believe the most important step a business can take is the next one. The first step is important, but the next step is vital because growing is changing.

Amaris Consulting is your stepping stone to cross rivers of change, meet challenges and achieve all your projects with success.

Amaris Consulting will always go the extra mile for its clients; their success is our pride.



Why are we here?
Their success is our success.

- We care about our clients' projects like our own.
- Helping businesses grow is the reason we wake up every day.
- We aim to be positive agents of change.
- We care about finding and delivering the right solution for our clients.



Who are we?
Their success is our business.

- We have gathered a community of enthusiastic and ingenious people.
- We are craftspeople, serious and passionate, always aiming for excellence in our fields.
- We have been earning the trust of our clients across the globe for over a decade.



How do we work?
Their success is our pride.

- We constantly rethink the way we work to bring the change our clients need.
- We are the dependable and trusted partner that will always go the extra mile and beyond.
- We create the solutions our clients need by putting the people with the right skills in the room.

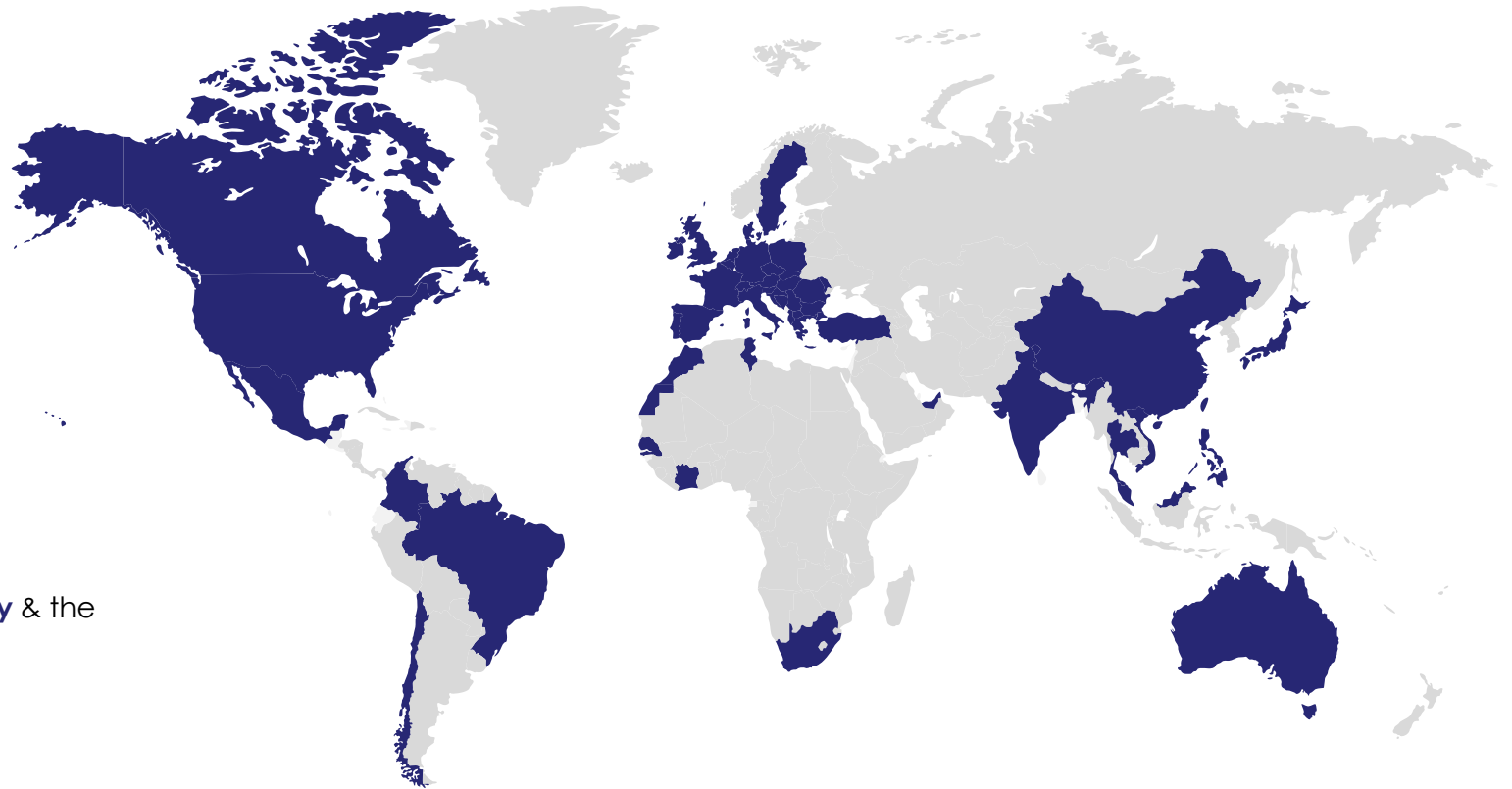


Our global presence

With more than 7600 people from 110 different nationalities, spread across 5 continents and more than 60 countries, we help our clients go global and support them wherever they need us.

- ▶ A global presence **operating 24/7**
- ▶ Local branches in more than **60 countries** with **80+ offices**

Our global offices: Providing the **proximity** & the **capacity** to follow your projects almost everywhere in the world.



Our Commitment and Certifications

We are committed to making a **real** and measurable **impact** on the world, and our **engagements** at group and brand level reflect this.

WeCare Together

Bring life to your positive impact ideas in your local communities. We will support you collectively!



They trust us

The ABB logo consists of the letters 'ABB' in a bold, red, sans-serif font.The ArcelorMittal logo features an orange stylized 'A' symbol above the company name 'ArcelorMittal' in a grey sans-serif font.The Autolink logo features a blue stylized 'A' symbol followed by the word 'utolink' in a grey sans-serif font.The AXA logo consists of the letters 'AXA' in white, set against a blue square background with a red diagonal line.The Biomérieux logo features the word 'BIOMÉRIEUX' in white, set against a blue circular background with a green-to-yellow gradient at the bottom.The BNP Paribas logo features a green square with three white stars, followed by the text 'BNP PARIBAS' in a grey sans-serif font.The Bosch logo features a grey circular symbol with a stylized 'H' inside, followed by the word 'BOSCH' in a red sans-serif font.The Bouygues Telecom logo features the word 'bouygues' in a blue sans-serif font, followed by a stylized blue and orange 'B' symbol.The EDF logo features a stylized orange flower-like symbol above the word 'edf' in a blue sans-serif font.The Enedis logo features the word 'ENEDIS' in a blue sans-serif font, with the 'E' and 'N' in green.The Forvia Faurecia logo features the word 'FORVIA' in a blue sans-serif font, followed by 'faurecia' in a smaller blue sans-serif font.The GSK logo features the letters 'GSK' in a bold, orange sans-serif font.The Huawei logo features a stylized red flower-like symbol above the word 'HUAWEI' in a black sans-serif font.The ING logo features the word 'ING' in a blue sans-serif font, followed by a stylized orange lion.The L'Oréal logo features the word 'L'ORÉAL' in a black sans-serif font.The LVMH logo features the letters 'LVMH' in white, set against a dark blue square background.The Nestlé logo features a stylized bird's nest with three birds, above the word 'Nestlé' in a grey sans-serif font.The Nokia logo features the word 'NOKIA' in a blue sans-serif font.The Novartis logo features a stylized orange and blue symbol above the word 'NOVARTIS' in a blue sans-serif font.The Orange logo features a solid orange square above the word 'orange' in a white sans-serif font.The Philips logo features the word 'PHILIPS' in a blue sans-serif font, followed by a blue horizontal line.The Porsche Engineering logo features the text 'Porsche Engineering' in a blue sans-serif font, with 'driving technologies' in a smaller grey sans-serif font below it.The Sanofi logo features a stylized blue and green 'S' symbol above the word 'SANOFI' in a blue sans-serif font.The Siemens logo features the word 'SIEMENS' in a teal sans-serif font.The Société Générale logo features a red and black square symbol above the text 'SOCIÉTÉ GÉNÉRALE' in a black sans-serif font.The Thales logo features the word 'THALES' in a blue sans-serif font.The Volvo logo features the word 'VOLVO' in a bold, black sans-serif font.The Zimmer Biomet logo features a stylized 'Z' symbol above the text 'ZIMMER BIOMET' in a blue sans-serif font.The Amaris logo features the word 'AMARIS' in a stylized, outlined blue font.

Our Partnerships

Global



Microsoft 365



- Analytics and Data Lakes
- Machine Learning
- Storage
- Serverless Computing

Corporate Transformation Partners



Project

Digital Workplace Partners



RPA & Low Code Partners



HRIS Partners



Other Partners



AMARIS Vietnam Office



Amaris Consulting Vietnam



400+

People



20+

Clients in Vietnam

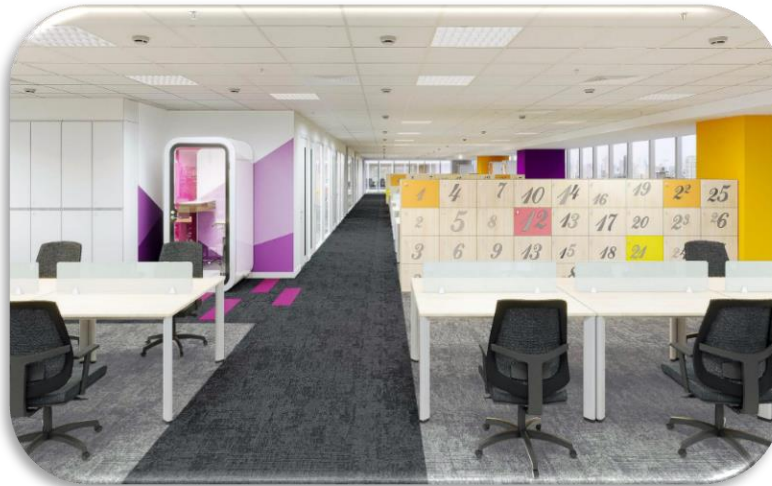


2014

Operation date



Viettel Complex Building in District 10



15th Floor, 700 m2 with Fingerprint Security Access



Our Partners in Vietnam

Bank, Finance & Insurance Services



E-Commerce, Services & Public



Industry



BOSCH

SITA

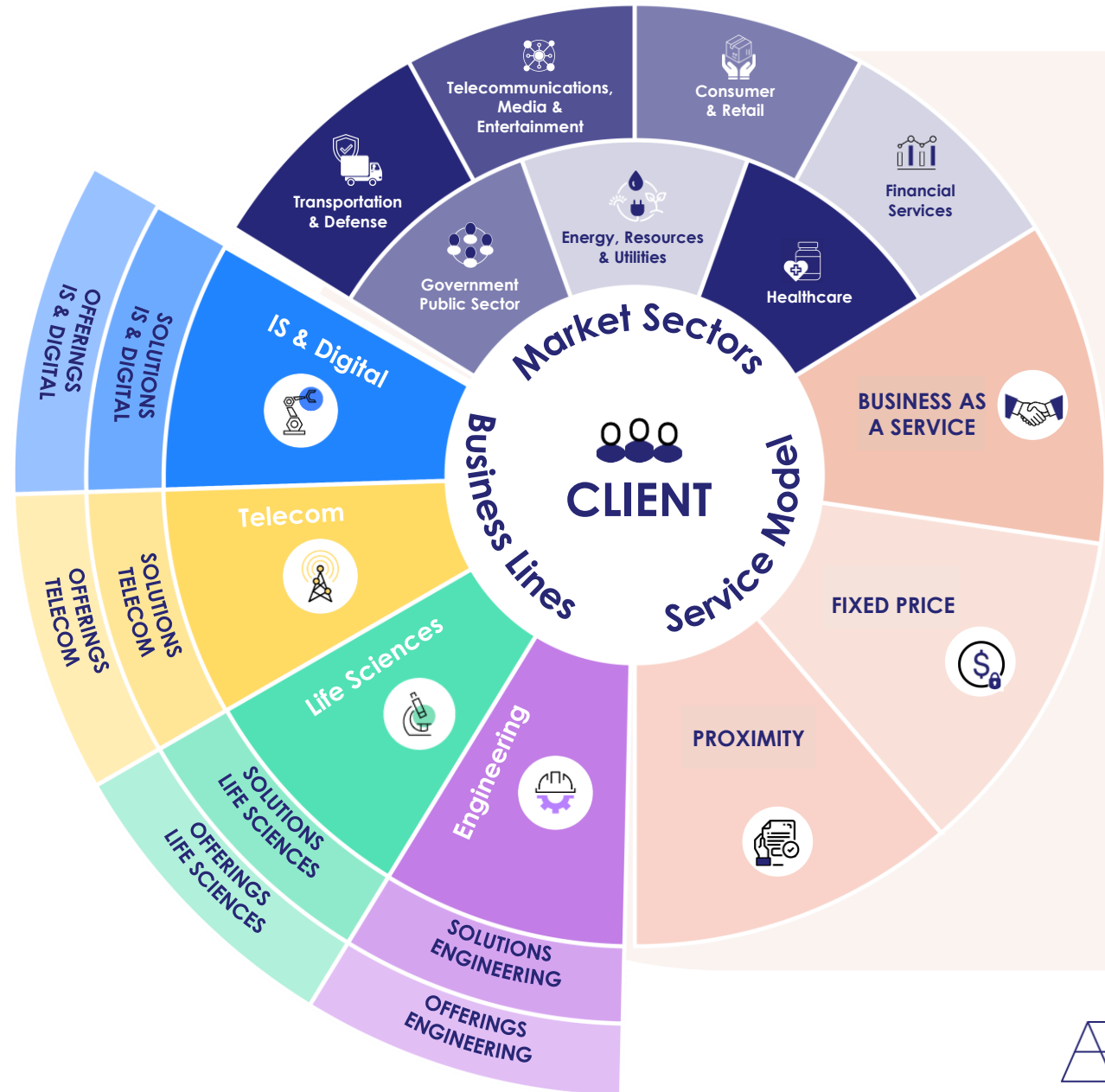
NEC



Energy



A client centric brand & approach



IS & Digital Solutions

In this era of globalization and rising competition, our holistic Information Systems & Digital (IS&D) services help tip the odds in your favor. With a presence in over 60 countries, we have the resources and expertise to react 24/7 to your needs and create standards of excellence by assisting you both on-site and remotely.

Strategy and Management

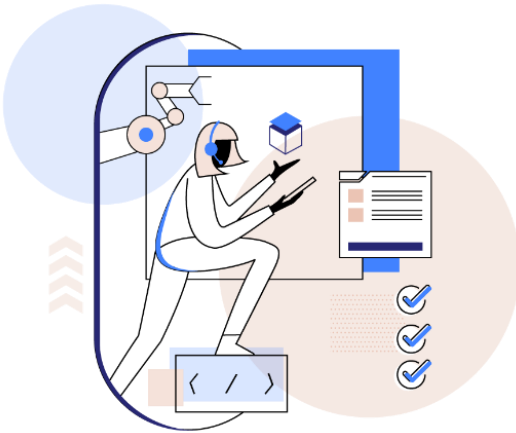
Design and Development

Data Innovation

Digital Workplace

Business Applications & Processes

Platform and Security



IS & Digital Offerings

Strategy and Management

- Agile Transformation
- Green IT
- Strategy
- IT Architecture
- Project and Change Management
- Compliance and Quality Management

Data Innovation

- Data Science & Data Engineering
- Artificial Intelligence
- Business Intelligence
- Data Governance
- Generative AI

Business Applications & Processes

- Business Solution Architecture
- Off-the-shelf solutions
- Robotic Process Automation
- Cognitive Solutions (chatbot & virtual assistant)

Design and Development

- Java Factory
- UX/UI
- Web & Software Development
- Mobile Development
- DevOps
- Automation & Manual testing

Digital Workplace

- Collaboration Platforms
- Service Desk
- Field Support

Platform and Security

- Infrastructure as a Service (IaaS)
- Cybersecurity
- Cloud Computing
- Modern Device Management (MDM)
- Cloud Migration

Telecom Solutions

With business becoming borderless, connectivity and consumer intimacy are the two things that matter. At Amaris Consulting we partner with operators, constructors, and integrators to build their network and identify paths to increase efficiency.

Network Audit and Planning

Project Roll out

Solution Design

Operations optimization



Telecom Offerings

Network Audit and Planning

- End-to-end Project Governance
- Global Telecom Planning

Solution Design

- Network architecture: Core/Access/Apps Engineering office
- Engineering Office: Fiber Network, Radio Network Coverage and Design (Low Level)

Project Roll out

- Deployment for Fixed and Mobile Network
- Project Management
- B2B and B2C Projects from Single-customer Interconnection to Global Solution

Operations optimization

- Supervision, L2-L3 Support
- Network Optimization (4G/5G QoS, Enterprise Sd-wan, Virtualization)

Life Sciences Solutions

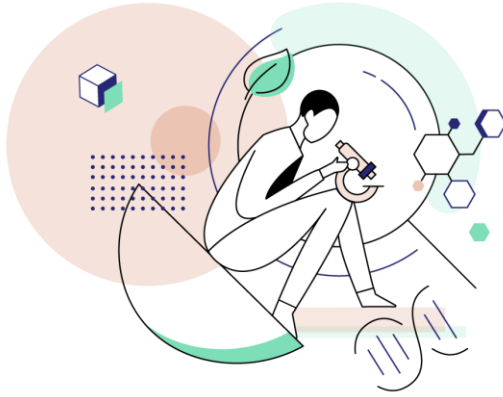
We offer a wide spectrum of services to Pharmaceutical, Medical Device, and Biotechnology companies. Our understanding of market dynamics, customer demands, and regulations means that we can assist you at every stage of the product lifecycle and help develop and embrace innovative processes and technologies.

Health Economics,
Outcomes Research (HEOR) and
Market Access

Manufacturing excellence

Quality & Regulatory

Engineering and R&D



Life Sciences Offerings

Health Economics, Outcomes Research (HEOR) and Market Access

- Health Economics Modelling
- Statistics
- Evidence Review & Value Communication
- Real-world Evidence Studies
- Evidence Synthesis
- Health Technology Assessment
- Market Access, Pricing and Reimbursement

Quality & Regulatory

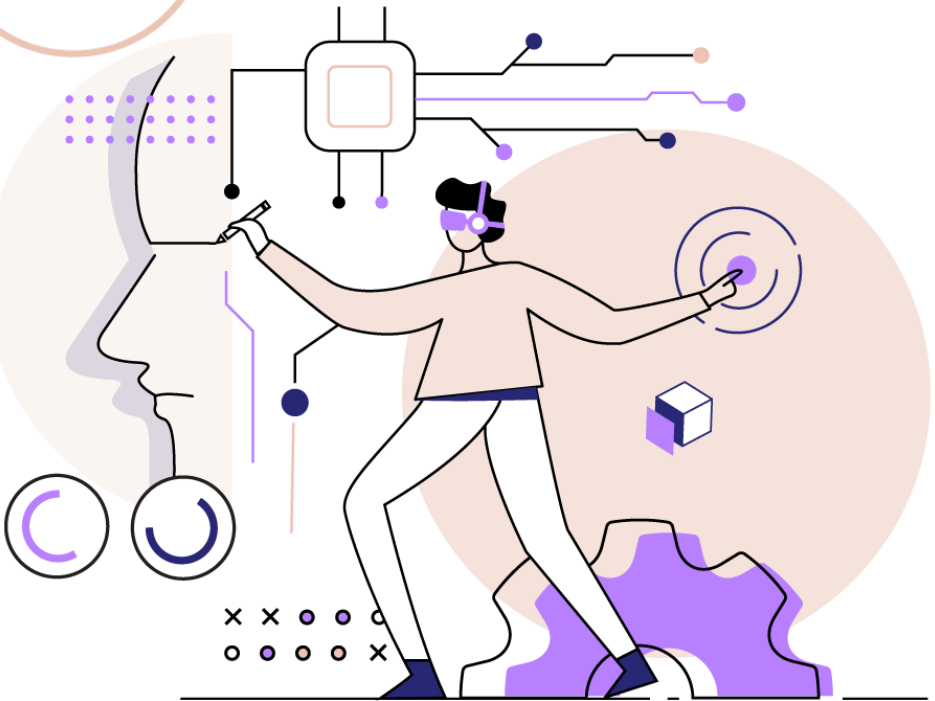
- Good Manufacturing Practice (GMP) Auditing
- Quality Assurance & Quality Control
- Quality Improvement & Excellence
- Regulatory & Compliance

Manufacturing excellence

- Project Management & Coordination
- Technology Transfers
- Procurement Methods
- Logistics & Supply Chain Management (GDP, Cold Chain)

Engineering and R&D

- Qualification & Validation of processes, equipments and computer systems (CSV)
- HVAC, Piping And Automation
- Maintenance & EHS
- Medical Affairs & Pharmacovigilance
- R&D
- Commissioning & Decommissioning



Engineering Solutions

We are dedicated to helping you with your toughest engineering challenges. Be it System Engineering, R&D, Sustainable Engineering, or Smart Manufacturing, our experts help you in assessing and updating your strategy to reflect today's shifting markets.

System Engineering

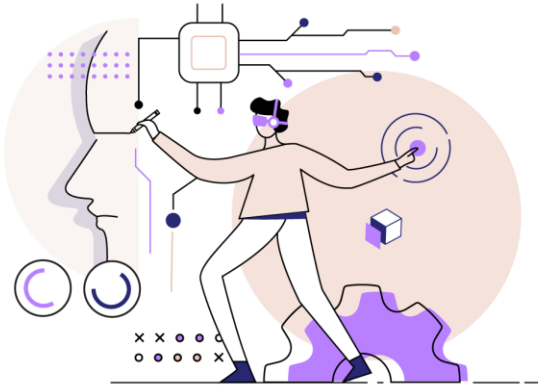
Smart Manufacturing & Factories

Research, Development & Design

Project Management & Quality

Sustainable Engineering

Operations & Manufacturing



Engineering Offerings

System Engineering

- Requirements Gathering, Analysis & Design
- Configuration Management
- Software & Hardware Integration and Embedded systems
- Verification & Validation
- System Testing
- Dependability, Risk & Safety (RAMS)

Research, Development & Design

- Prototyping and feasibility studies
- Design (mechanical, electronic, electrical)
- Modelling (Computer Simulation)
- Product Testing

Sustainable Engineering

- Energy Reduction & Reuse
- Energy Transition
- Mobility & Smart Cities
- Carbon Footprint Assessment

Smart Manufacturing & Factories

- Automation & Robotics
- Additive Manufacturing / 3D Printing
- Internet of things (IoT)
- Augmented Reality (AR)/ Virtual Reality (VR)

Project Management & Quality

- Budget & Planning Management
- Purchasing Strategy & Cost optimization
- Quality Management & Safety

Operations & Manufacturing

- Methods & Industrialization
- Agile & Lean Manufacturing
- Retrofit & Supply Chain Modernization

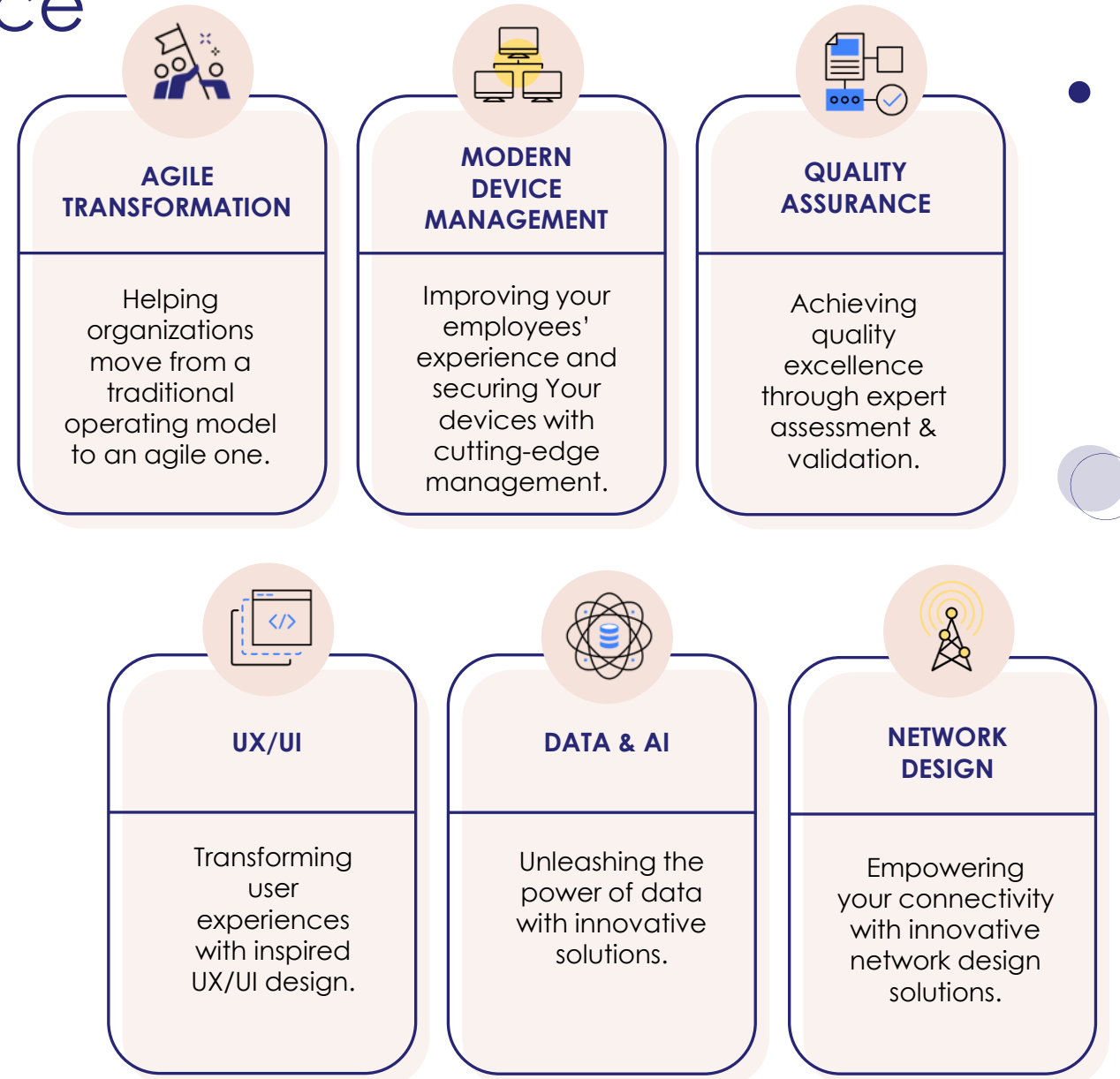
Our centers of excellence

With rapid technological advancements and increasing competition, companies are looking for more **innovative** ways to address their ongoing challenges.

At Amaris, our aim is to be your stepping stone across these rivers of **change**, helping you meet challenges and accomplish all your projects with **success**.

Through our Centers of Excellence, Amaris' customers **benefit** from:

- Shorter time-to-market
- Lower risks
- Tailored projects
- Co-created innovative solutions



Our centers of excellence

How does it work?

Our **expertise** coupled with our **flexible approach** helps us **reach** different clients, sectors, and needs. We can **help** you do the following:

01

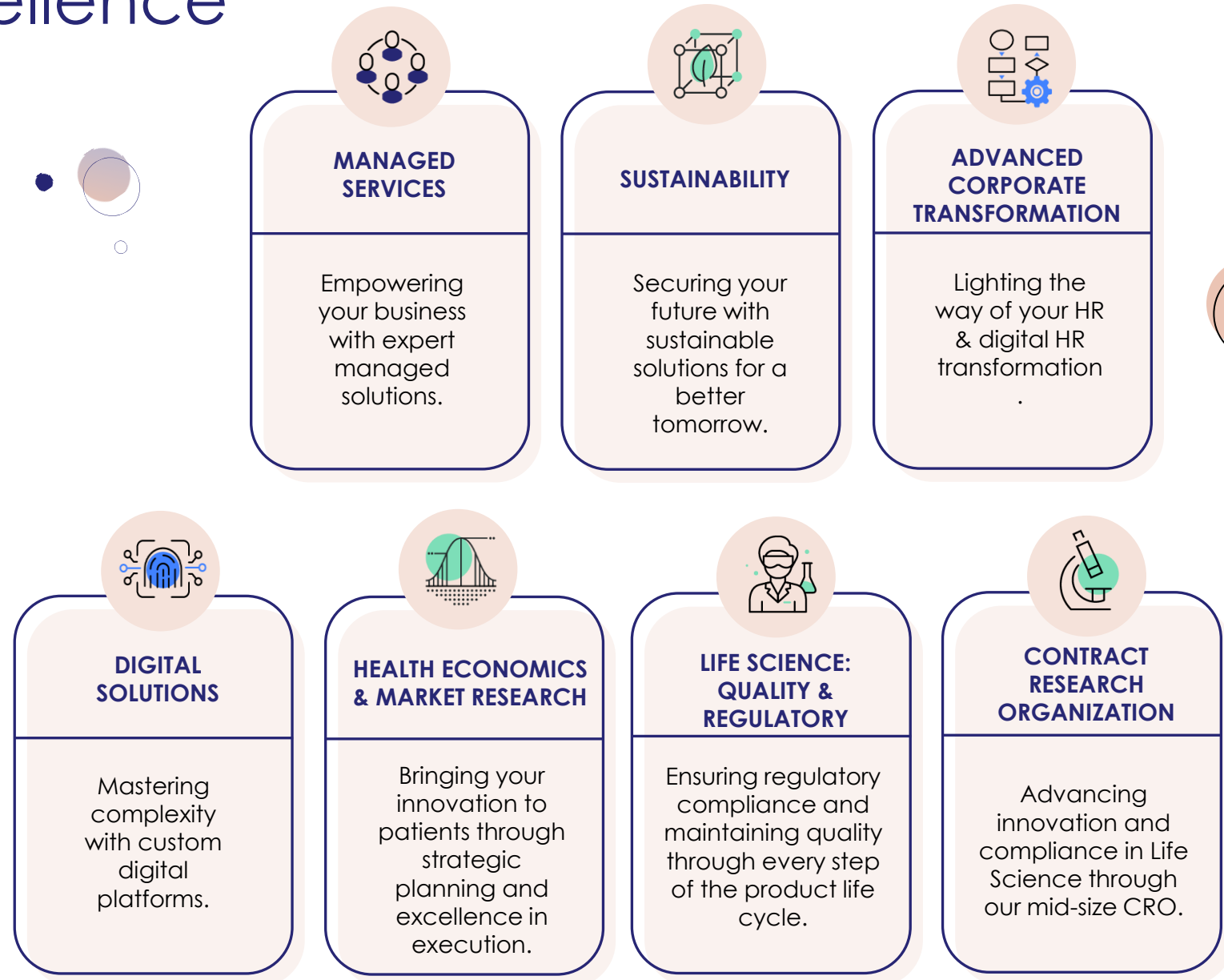
Elaborate on the problem definition so the best-fitting solutions can be proposed

02

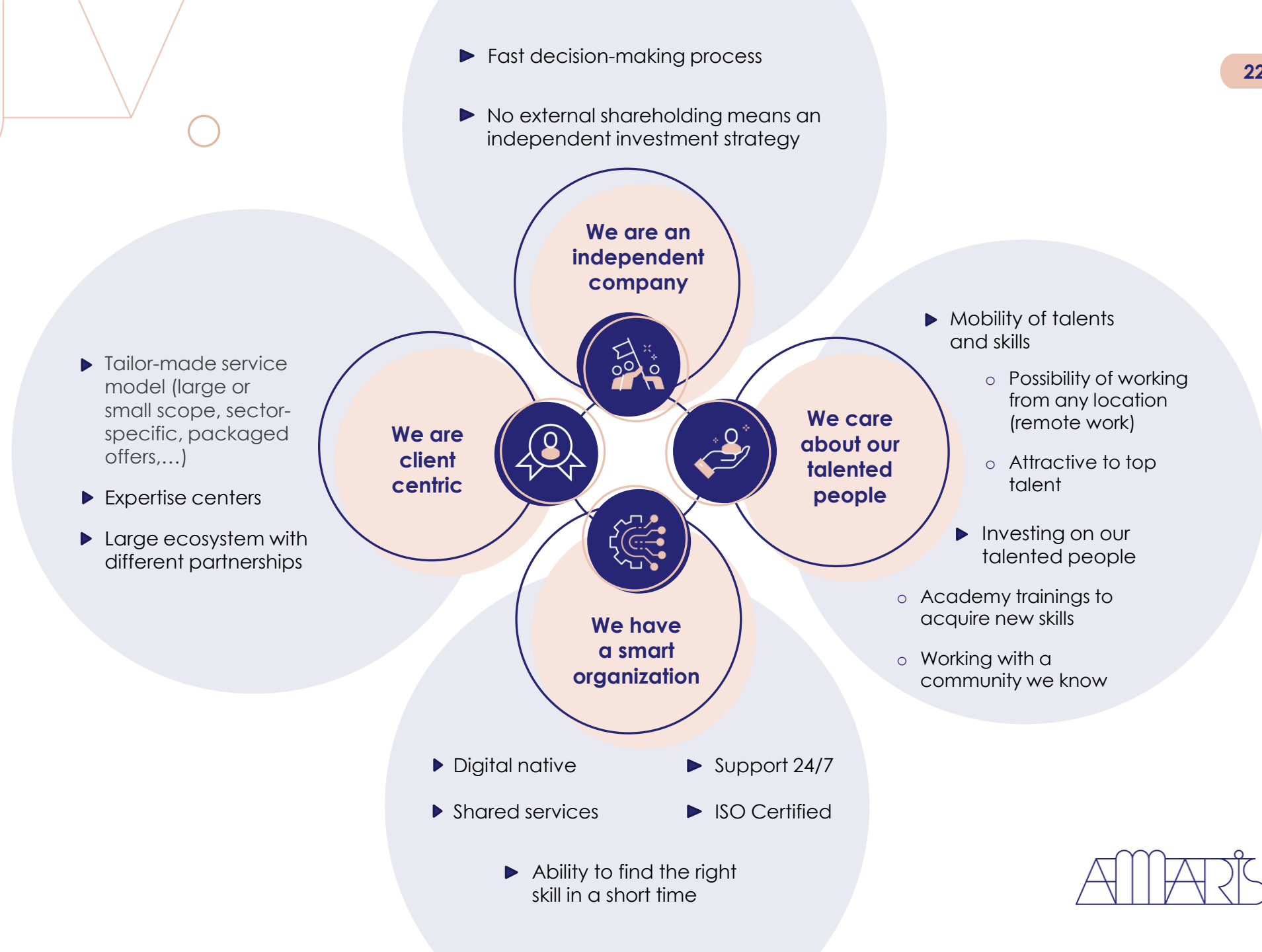
Evangelize inside your organization to support the decision and change management processes

03

Implement solutions that incorporate sector-specific elements for optimal relevance at minimal risk



Why Amaris Consulting





Workday Implementation



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Solution Partner

OUR WORKDAY PRACTICE

OUR PARTNERSHIP

10+

Years as partners for Workday solution implementation

100+

Successful global rollouts

150+

Workday certifications

EXPERIENCE & EXPERTISE

Amaris Experience in Workday

- ▶ Human Capital Management
- ▶ Financial Management
- ▶ System Deployment
- ▶ Application Management Services (AMS)
- ▶ Integration, Adaptive, Peakon, Extend, Prism & Orchestrate for Integration
- ▶ Analytics and Reporting



Since 2014

WE COVER THE FULL WORKDAY HCM SUITE

Consultants

Workday Human Capital Management suite

50+

Workday Financial Management

10+

Workday Integration & Reporting

30+

Workday Adaptive Planning & Extend

10+

Highly Qualified Team

- Certified Workday consultants across all modules
- Launch and Project Management certified consultants
- Average experience in Workday ecosystem of >5 years



OUR WORKDAY SERVICES PORTFOLIO

25

	Configuration & Tenant Management	Discover, design, configure and test the HR and HR-integrated business processes
	Reporting Management	Design, build and support all reporting needs, from standard operations to advanced development
	Security Management	Manage role provisioning and security according to the company policies, ensuring that the right people have the right access to HR data
	Data Management	Perform data transformation, uploading and validation through Workday tools: Enterprise Interface Builder, iLoad and Studio
	Integration Management	Design, build and support integrations, linking Workday modules to third-party systems and data sources
	Enhanced Release Management	Evaluate Workday new releases' capabilities, assess the impact to current processes and organise testing and rollout activities
	Testing Management	Lead and execute testing activities; includes unit, regression, integration and user acceptance testing

WORKDAY PROJECTS BY AMARIS

26

Health Care



Retail & CG



Finance



Manufacturing



Others



USER STORY 1 – WORKDAY ABSENCE

27

About The Customer

ABOUT

- Customer is an Insurance provider based out of Hong Kong
- Active worker headcount of 6K+ with a strong presence in SEA - 2K+ in Thailand and 1K+ in Malaysia

CHALLENGES

- Legacy system didn't have the capability to report on Absence data.
- Employee's inability to upload documents which increased the number of paper-based transactions.
- Employee as self cannot be granted access to track own balance, resulting in increased number of BAU activities for Manager and HR Partner

WORKDAY MODULES

- Human Capital Management – Talent Optimisation – Absence – Compensation – Learning

Benefits And Result

DEFINED PROCESS



- Customer has setup local approval process that cater to their regulatory needs without the need to manage multiple system
- Mass upload of retrospective Absence data during new merger and acquisition project

SIMPLIFY EVERYDAY TASK



- Employee as self can now view their own balances and upload mandatory documents when required.
- Better reporting insight for Management Chain allowing better Manpower planning

INTEGRATE SEAMLESSLY



- Absence data is easily sent to payroll vendor for any payroll adjustment, reducing the manual entries effort by Business Partner Team

Key Metrics

REDUCTION



- Reduced **20%** Manual activities actioned by HR and Payroll Partner with increased payroll accuracy
- **30%** reduction in Manager and HR Partner absence BAU activities
- **90%** reduction in termination event absence adjustment activities

AUTOMATION



- Automation of Absence data flow into Compensation review process waiting period
- Unblemished Absence data flow to 3rd Party Payroll vendor

INCREASED



- **21000** self service transaction entered in a year



USER STORY 2 – WORKDAY CORE HCM

28

About The Customer

ABOUT

- Customer is a global logistics company with 8K+ active workforce
- Global Presence in 52 countries, with HR team based in SEA.

CHALLENGES

- Company had multiple outdated HR Systems and application that lacked flexibility and were limited in features
- Lack of accuracy in reports decreased HR performance
- Different systems to access Absence and Payroll information

WORKDAY MODULE

- Human Capital Management – Talent Optimisation - Absence

Benefits And Result

DEFINED PROCESS



- A single system for multiple HR modules with cross functional workstream
- Ease to expand HR database during a new Merger and Acquisition
- On Demand insight and efficiency gains with accurate data efficiency enabling in better reporting capabilities

SIMPLIFY EVERYDAY TASK



- Less time required to integrate and onboard new hire employee
- HRIS/IT team redirected 30 percent of administrative work towards Employee/Manager as self service

INTEGRATE SEAMLESSLY



- Multiple legacy systems were consolidated and moved to Workday a one cloud native system with expansive ability

Key Metrics

REDUCTION



- Reduced **40%** of Administrative tickets in flow
- **50%** reduction in payroll cycle from **5 days** → **2.5 days**
- **40%** reduction in payroll reconciliation process

AUTOMATION



- **80%** business processes automated
- **70%** Faster time to build integrations and automating data flow to 3rd Party Payroll Partner

INCREASED



- **80%** Employee self service with a cloud-based HR system
- **60%** Mobile Adoption



USER STORY 4 – WORKDAY TALENT OPTIMISATION

29

About The Customer

ABOUT

- Customer is a leader in Pharmaceutical industry
- Customer has a global presence with workforce in APAC, EU, LAM, MEA and NAM region

CHALLENGES

- Lack of self service was draining Managerial and HR Partner productivity
- Performance data was captured offline
- Non existing mechanism to collaborate Worker's Rating with their Potential
- Inability to track organizational goals and core objectives

WORKDAY MODULE

- Human Capital Management – Talent Optimization – Absence – Compensation – Time Tracking

Benefits And Result

DEFINED PROCESS



- Customer has formulated a global process flow for Performance and Talent
- Customer is now able to complete their Annual review cycle with Pay by Performance

SIMPLIFY EVERYDAY TASK



- Talent placement is now possible as Rating, Potential and Skills are captured in Workday
- Able to track organizational Objectives and measure core competencies
- Executive are now able to identify Skill gap within the organization

INTEGRATE SEAMLESSLY



- Objective data, Performance rating, Talent data flows seamless into each other
- Multiple legacy systems were consolidated and moved to Workday a one cloud native system with expansive ability

Key Metrics

REDUCTION



- **400+** Administrative hours per year by eliminating manual process
- **60%** reduction in time mapping Talent and Performance
- Reduced process cycle from **90 days** → **45 days**

AUTOMATION



- Capturing Skills of worker from Job Application process to Termination
- Automated Performance with calibration process

INCREASED



- **4500+** self service transaction logged every month
- **10%** increase in Internal lateral movement due to better succession planning
- **95%** accurate compensation data flow to 3rd Party payroll vendor system





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Your stepping stone